EXCELLENCE GIRLS CHARTER SCHOOL BROOKLYN, NEW YORK

AUDITED FINANCIAL STATEMENTS

OTHER FINANCIAL INFORMATION

REPORT REQUIRED BY GOVERNMENT AUDITING STANDARDS

AND

INDEPENDENT AUDITOR'S REPORTS

JUNE 30, 2014 (With Comparative Totals for 2013)



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INDEPENDENT AUDITOR'S REPORT

Board of Trustees Excellence Girls Charter School

Report on the Financial Statements

We have audited the accompanying financial statements of Excellence Girls Charter School, which comprise the statement of financial position as of June 30, 2014 and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Excellence Girls Charter School as of June 30, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Excellence Girls Charter School's June 30, 2013 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 18, 2013. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2013 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Report Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 16, 2014 on our consideration of Excellence Girls Charter School's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Excellence Girls Charter School's internal control over financial reporting and compliance.

Mongel, Metzger, Barr & Co. LLP

Rochester, New York October 16, 2014

STATEMENT OF FINANCIAL POSITION

JUNE 30, 2014 (With Comparative Totals for 2013)

	June 30,				
<u>ASSETS</u>	2014	2013			
CURRENT ASSETS					
Cash	\$ 2,329,975	1,656,878			
Certificates of deposit	202,023	201,255			
Grants and other receivables	108,601	57,048			
Prepaid expenses	25,344	96,794			
TOTAL CURRENT ASSETS	2,665,943	2,011,975			
PROPERTY AND EQUIPMENT, net	592,633	375,748			
TOTAL ASSETS	\$ 3,258,576	\$ 2,387,723			
LIABILITIES AND NET ASSETS					
CURRENT LIABILITIES					
Accounts payable and accrued expenses	\$ 421,031	166,693			
NET ASSETS, unrestricted	2,837,545	2,221,030			
TOTAL LIABILITIES AND NET ASSETS	\$ 3,258,576	\$ 2,387,723			

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

YEAR ENDED JUNE 30, 2014 (With Comparative Totals for 2013)

	Year ended June 30,		
	2014	2013	
Operating revenue and support:			
State and local per pupil operating revenue	\$ 6,830,496	5,133,303	
Government grants	287,850	234,507	
Contributions	200,325	178,575	
Other income	31,661	26,388	
TOTAL OPERATING REVENUE AND SUPPORT	7,350,332	5,572,773	
Expenses:			
Program services - education	5,966,938	4,591,270	
General and administrative	766,879	448,387	
TOTAL EXPENSES	6,733,817	5,039,657	
CHANGE IN NET ASSETS	616,515	533,116	
Unrestricted net assets at beginning of year	2,221,030	1,687,914	
UNRESTRICTED NET ASSETS AT END OF YEAR	\$ 2,837,545	\$ 2,221,030	

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2014 (With Comparative Totals for 2013)

	Program General services - and		Total					
			and		Year ended June 30,			
		education		administrative		2014		2013
	· ·			_				
Salaries	\$	3,677,859	\$	296,928	\$	3,974,787		3,055,192
Payroll taxes and employee benefits		571,671		45,041		616,712		468,910
Repairs and maintenance		43,884		13,993		57,877		11,109
Instructional supplies and assessments		178,056		-		178,056		203,640
Computer and technology support		197,453		-		197,453		102,939
Student enrichment and services		286,789		-		286,789		151,070
Professional development		274,223		-		274,223		184,413
Professional services		-		17,899		17,899		16,179
Telephone		-		92,999		92,999		58,807
Insurance		-		64,556		64,556		52,046
Management fees		538,828		95,087		633,915		505,882
Office expense		22,417		125,498		147,915		78,975
Depreciation and amortization		168,761		3,120		171,881		137,816
Bad debt expense		-		-		-		11
Other		6,997		11,758		18,755		12,668
	\$	5,966,938	\$	766,879	\$	6,733,817	\$	5,039,657

STATEMENT OF CASH FLOWS

JUNE 30, 2014 (With Comparative Totals for 2013)

		Year ended June 30,			
			2014		2013
CASH FLOWS - OPERATING ACTIVITIES					
Change in net assets		\$	616,515	\$	533,116
Adjustments to reconcile change in net assets	s to net cash				
provided from operating activities:					
Depreciation and amortization			171,881		137,816
Bad debt expense			-		11
Changes in certain assets and liabilities aff	Fecting operations:				
Grants and other receivables			(51,553)		33,819
Prepaid expenses			71,450		(70,836)
Accounts payable and accrued expenses			254,338		920
NET	CASH PROVIDED FROM				
	OPERATING ACTIVITIES		1,062,631		634,846
CASH FLOWS - INVESTING ACTIVITIES					
Purchases of property and equipment			(388,766)		(131,682)
Purchases of certificates of deposit			(768)		(900)
•	NET CASH USED FOR				
	INVESTING ACTIVITIES		(389,534)		(132,582)
	NET INCREASE IN CASH		673,097		502,264
Cash at beginning of year			1,656,878		1,154,614
	CASH AT END OF YEAR	\$	2,329,975	\$	1,656,878

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2014 AND 2013

NOTE A: THE CHARTER SCHOOL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Charter School

Excellence Girls Charter School (the "Charter School"), is an educational corporation operating as a charter school in the borough of Brooklyn, New York City. On October 21, 2008, the Board of Regents of the University of the State of New York granted the Charter School a provisional charter valid for a term of five years and renewable upon expiration. The Charter School was approved for a charter extension to commence October 20, 2013 and to terminate on July 31, 2014, to complete its fifth year of operations during its initial charter period.

The Charter School's mission is to prepare students to enter, succeed in and graduate from outstanding college preparatory high schools and from college.

Financial Statement presentation

The financial statements of the Charter School have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America (GAAP). The Charter School reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

These classes of net assets are defined as follows:

<u>Permanently restricted</u> – Net assets resulting from contributions and other inflows of assets whose use by the Charter School is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Charter School. The Charter School had no permanently restricted net assets at June 30, 2014 or 2013.

<u>Temporarily restricted</u> – Net assets resulting from contributions and other inflows of assets whose use by the Charter School is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Charter School pursuant to those stipulations. The Charter School had no temporarily restricted net assets at June 30, 2014 or 2013.

<u>Unrestricted</u> – The net assets over which the Governing Board has discretionary control to use in carrying on the Charter School's operations in accordance with the guidelines established by the Charter School. The Board may designate portions of the current unrestricted net assets for specific purposes, projects or investment.

Revenue and support recognition

Revenue from state and local governments resulting from the Charter School's charter status and based on the number of students enrolled is recorded when services are performed in accordance with the charter agreement.

Revenue from federal, state and local government grants and contracts are recorded by the Charter School when qualifying expenditures are incurred and billable.

NOTES TO FINANCIAL STATEMENTS, Cont'd

JUNE 30, 2014 AND 2013

NOTE A: THE CHARTER SCHOOL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Cont'd

Contributions

Contributions received are recorded as unrestricted, temporarily or permanently restricted support depending on the existence of any donor restrictions. A contribution that is received and expended in the same year for a specific purpose is classified as unrestricted revenue.

Contributions are recorded as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities and changes in net assets as net assets released from restrictions.

Cash

Cash balances are maintained at a financial institution located in New York and are insured by the FDIC up to \$250,000 at the institution. In the normal course of business, the cash account balance at any given time may exceed insured limits. However, the Charter School has not experienced any losses in such accounts and does not believe it is exposed to any significant risk in cash.

Certificates of Deposit

Certificates of deposit represent certificates of deposit with maturities of twelve months or less. The fair value of the certificate of deposit was determined based on the original cost basis. In the normal course of business, the interest bearing account balances at any given time may exceed insured limits. However, the Charter School has not experienced any losses in such accounts and does not believe it is exposed to significant risk in certificates of deposit.

Grants and other receivables

Grants and other receivables are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts based on its assessment of the current status of individual receivables from grants, agencies and others. Balances that are still outstanding after management has used reasonable collection efforts are written off against the allowance for doubtful accounts. There was no allowance for doubtful accounts at June 30, 2014 or 2013.

Property and equipment

Property and equipment are recorded at cost. Depreciation is computed using the straight-line method on a basis considered adequate to depreciate the assets over their estimated useful lives, which range from three to ten years.

NOTES TO FINANCIAL STATEMENTS, Cont'd

JUNE 30, 2014 AND 2013

NOTE A: THE CHARTER SCHOOL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Cont'd

Tax exempt status

The Charter School is a tax-exempt organization under section 501(c)(3) of the Internal Revenue Code and applicable state regulations and, accordingly, is exempt from federal and state taxes on income.

The Charter School has filed for and received income tax exemptions in the jurisdictions where it is required to do so. The Charter School files the Form 990 tax returns in the U.S. federal jurisdiction. The tax returns for the years ended June 30, 2011 through June 30, 2014 are still subject to potential audit by the IRS. Management of the Charter School believes it has no material uncertain tax positions and, accordingly it has not recognized any liability for unrecognized tax benefits.

Contributed services

The Charter School receives contributed services from volunteers to develop its academic program and to serve on the Board of Trustees. These services are not valued in the financial statements because they do not require "specialized skills" and would typically not be purchased if they were not contributed.

In-kind contributions

Gifts and donations other than cash are recorded at fair value at the date of contribution. The Charter School received in-kind contributions of textbooks totaling \$30,896 and \$25,349 in the years ended June 30, 2014 and June 30, 2013 respectively, and are included in other income in the accompanying statement of activities and changes in net assets for the years ended June 30, 2014 and 2013.

Use of estimates in the preparation of financial statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Comparatives for period ended June 30, 2013

The financial statements include certain prior year summarized comparative information in total but not by functional classification. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Charter School's financial statements for the year ended June 30, 2013, from which the summarized information was derived.

Subsequent events

The Charter School has conducted an evaluation of potential subsequent events occurring after the statement of financial position date through October 16, 2014, which is the date the financial statements are available to be issued. No subsequent events requiring disclosure were noted, except as those disclosed in Note I.

NOTES TO FINANCIAL STATEMENTS, Cont'd

JUNE 30, 2014 AND 2013

NOTE B: RELATED PARTY TRANSACTIONS

Uncommon Schools, Inc. ("USI"), a not-for-profit organization dedicated to helping start and run charter schools, provides management and other administrative support services to the Charter School. The Charter School entered into a five year agreement with USI, dated July 1, 2009, under which the Charter School pays USI a service fee of 9% of the average number of students enrolled at the Charter School during the school year multiplied by the approved per pupil operating expenses for the school year, and 9% of all other public entitlement funding receivable during the fiscal year, excluding in-kind contributions and funds from competitive public grants. The fee incurred for the years ended June 30, 2014 and 2013 was approximately \$634,000 and \$506,000, respectively. At June 30, 2014 and 2013, approximately \$202,000 and \$85,000, respectively, is included in accounts payable, relating to USI.

The Charter School is related to Excellence Boys Charter School of Bedford Stuyvesant through common Board representation. As neither of the schools have an economic interest in the net assets of the other, the facts do not require consolidation of this school with the Charter School in accordance with GAAP.

NOTE C: SCHOOL FACILITY

The Charter School is located in a New York City Department of Education facility.

NOTE D: PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	Year ended June 30,				
			2013		
Furniture and fixtures	\$	146,003	\$	142,195	
Computers and software		626,605		401,084	
Leasehold improvements		486,910		327,472	
		1,259,518		870,751	
Less accumulated depreciation and amortization		666,885		495,003	
	\$	592,633	\$	375,748	

NOTES TO FINANCIAL STATEMENTS, Cont'd

JUNE 30, 2014 AND 2013

NOTE E: OPERATING LEASES

The Charter School leases office equipment under non-cancelable lease agreements expiring at various dates through August 2015. The future minimum payments on these agreements are as follows:

Year ending June 30,	A	Amount		
2015	\$	4,065		
2016		587		
	\$	4,652		

NOTE F: RETIREMENT PLAN

The Charter School sponsors a defined contribution 403(b) plan covering most employees. The Charter School matches employees' contributions up to the lesser of 3% of gross pay or \$3,500. The Charter School's total contribution to the Plan for the years ended June 30, 2014 and 2013 approximated \$39,100 and \$26,800, respectively.

NOTE G: CONTINGENCY

Certain grants and contracts may be subject to audit by funding sources. Such audits might result in disallowance of costs submitted for reimbursement by the Charter School. Management is of the opinion that such disallowances, if any, will not have a material effect on the accompanying financial statements. Accordingly, no amounts have been provided in the accompanying financial statements for such potential claims.

NOTE H: CONCENTRATIONS

At June 30, 2014 and 2013, approximately 20% and 30%, respectively, of accounts receivable are due from New York State. At June 30, 2014 and 2013, approximately 78% and 64%, respectively, of accounts receivable are due from a grantor.

During the years ended June 30, 2014 and 2013, 93% and 92%, respectively, of total operating revenue and support came from per-pupil funding provided by New York State. The per-pupil rate is set annually by the State based on the school district in which the Charter School's students are located.

NOTE I: SUBSEQUENT EVENT

Effective July 1, 2014 the Charter School and Excellence Boys Charter School of Bedford Stuyvesant merged in accordance with the approval of the Charter School's Board of Trustees and the New York State Board of Regents, and has been renamed Excellence Charter Schools. In conjunction with this merger, the Charter of Excellence Girls expired on July 31, 2014.

OTHER FINANCIAL INFORMATION



INDEPENDENT AUDITOR'S REPORT ON OTHER FINANCIAL INFORMATION

Board of Trustees Excellence Girls Charter School

We have audited the financial statements of Excellence Girls Charter School as of and for the year ended June 30, 2014, and we have issued our report thereon dated October 16, 2014, which contained an unmodified opinion on those financial statements. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The 2014 financial information hereinafter is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements for the year ended June 30, 2014, as a whole.

Mongel, Metzger, Barn & Co. LLP

Rochester, New York October 16, 2014

SCHEDULE OF ELEMENTARY SCHOOL AND MIDDLE SCHOOL ACTIVITIES

YEAR ENDED JUNE 30, 2014

	Elementary School		Middle School	 Total
State and local per pupil operating revenue	\$	5,622,126	\$ 1,208,370	\$ 6,830,496
Government grants		222,039	65,811	287,850
Contributions		325	200,000	200,325
Other income		26,461	5,200	31,661
TOTAL OPERATING REVENUE				
AND SUPPORT		5,870,951	1,479,381	7,350,332
Salaries		3,179,497	795,290	3,974,787
Payroll taxes and employee benefits		497,429	119,283	616,712
Repairs and maintenance		15,345	42,532	57,877
Instructional supplies and assessments		140,556	37,500	178,056
Computer and technology supplies		122,341	75,112	197,453
Student enrichment and services		235,609	51,180	286,789
Professional development		210,075	64,148	274,223
Professional services		15,726	2,173	17,899
Telephone		55,702	37,297	92,999
Insurance		53,576	10,980	64,556
Management fees		522,133	111,782	633,915
Office expense		104,381	43,534	147,915
Depreciation and amortization		109,543	62,338	171,881
Other		15,445	3,310	 18,755
TOTAL EXPENSES		5,277,358	1,456,459	 6,733,817
CHANGE IN NET ASSETS	\$	593,593	\$ 22,922	\$ 616,515

EXCELLENCE GIRLS CHARTER SCHOOL REPORT REQUIRED BY GOVERNMENT AUDITING STANDARDS



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Trustees Excellence Girls Charter School

We have audited in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Excellence Girls Charter School, which comprise the statement of financial position as of June 30, 2014, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements and have issued our report thereon dated October 16, 2014.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Excellence Girls Charter School's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Excellence Girls Charter School's internal control. Accordingly, we do not express an opinion on the effectiveness of Excellence Girls Charter School's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Excellence Girls Charter School's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of Excellence Girls Charter School in a separate letter dated October 16, 2014.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Restricted Use

This report is intended solely for the information and use of the Board of Trustees, management, federal, state and local awarding agencies, the State University of New York, the New York State Education Department and others within the Charter School and is not intended to be and should not be used by anyone other than these specified parties.

Mongel, Metzger, Bar & Co. LLP

Rochester, New York October 16, 2014